

## **NIST Manufacturing Extension Partnership FY 2002 Performance Data**

The NIST Manufacturing Extension Partnership conducts an annual client survey to track the impact of MEP assistance on several major business indicators. After only three quarters of FY 2002 survey data, 3820 MEP clients reported the following impacts:

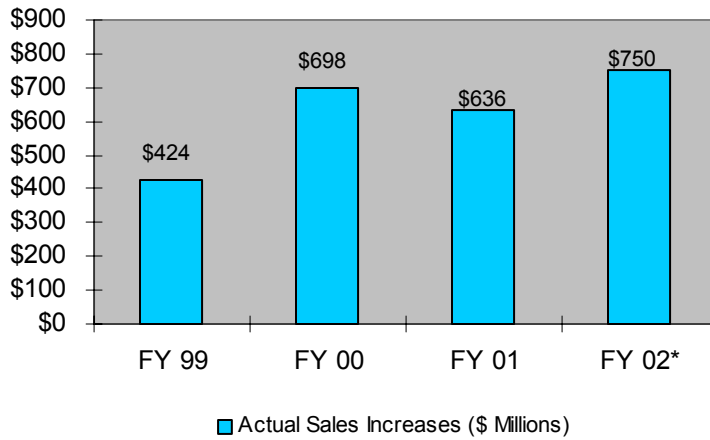
- increased sales of \$750 million;
- increased capital investment of \$743 million;
- cost savings of \$530 million; and
- the creation or retention of nearly 32,000 jobs.

See charts below for more details.

While the focus of the MEP has been on core indicators of competitiveness such as sales, cost savings, and investment, FY 2002 results show MEP services also have had a positive impact on jobs created and retained. The final FY 2002 data will be available in December 2003. The data represent responses from 3,820 MEP clients (out of the 4,474 attempted) and reflect an overall response rate of 85%. All FY 2002 survey results have been verified through MEP's validation process. MEP's Client Impact Survey, administered by Synovate, Inc., focuses on those clients that have had substantive engagements, typically involving business process improvements, with an MEP center. MEP expects to survey approximately 1,288 clients in the final survey round.

The NIST MEP is a nationwide network of manufacturing extension centers and field offices providing a wide variety of expertise and services to small manufacturers in all 50 states and Puerto Rico. More information can be found at [www.mep.nist.gov](http://www.mep.nist.gov) or manufacturers can reach the center serving their area by calling (800) MEP-4MFG (637-4634).

### Increased Sales Attributed to MEP Services



### Increased Capital Investment Attributed to MEP Services

